

January 4, 2010

Dear Valued Customer,

In 2005, Inverness Medical Innovations, Inc. purchased the Determine® rapid diagnostic test product line from Abbott, including the Determine HIV rapid test. Since that time, Abbott has continued to distribute the Determine tests in some countries to provide for a smooth transition and uninterrupted supply, as Inverness worked to obtain the necessary regulatory approvals.

We are pleased to announce that the regulatory registration and transition in your country is now complete, and Abbott will fully transfer the sale and marketing of Determine tests to Inverness starting Feb. 1, 2010.

Abbott and Inverness are committed to providing a seamless transition for customers, and Inverness will honor the terms of existing supply agreements. Prior to Feb. 1, 2010, customers can continue ordering tests as they have in the past. Starting Feb. 1, customers should contact their local Inverness sales representative, or visit [www.determinetest.com](http://www.determinetest.com) for Determine product or other information.

We thank you for your business and continued support.

Best regards,



Avi Pelossof  
Vice President  
Infectious Diseases  
Inverness Medical, Inc.



Kathy V. Turner  
Divisional Vice President  
Global Strategic Operations  
Abbott Diagnostics Division

